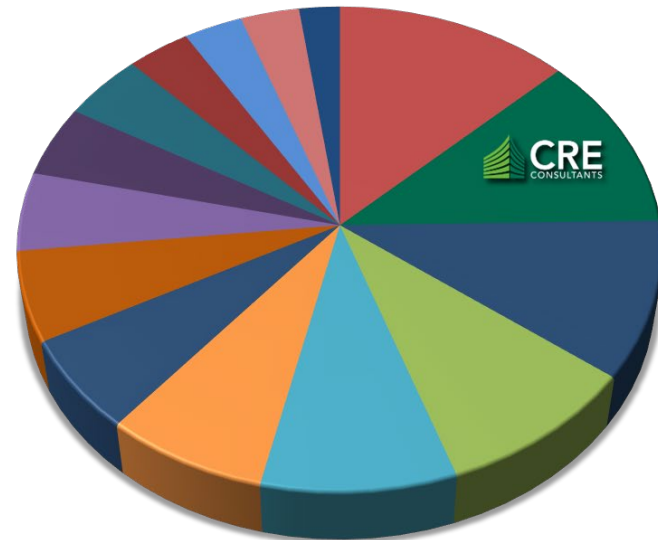
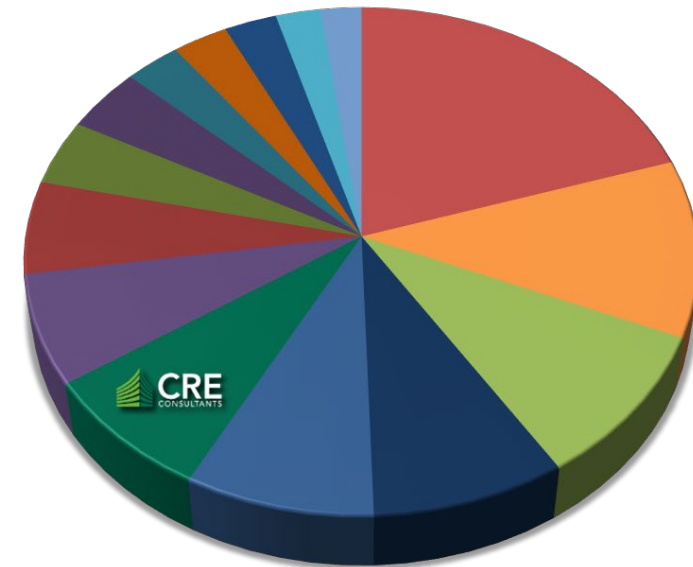


MARKET SHARE | # OF SOLD TRANSACTIONS YEAR-END 2018



MARKET SHARE | SOLD VOLUME YEAR-END 2018

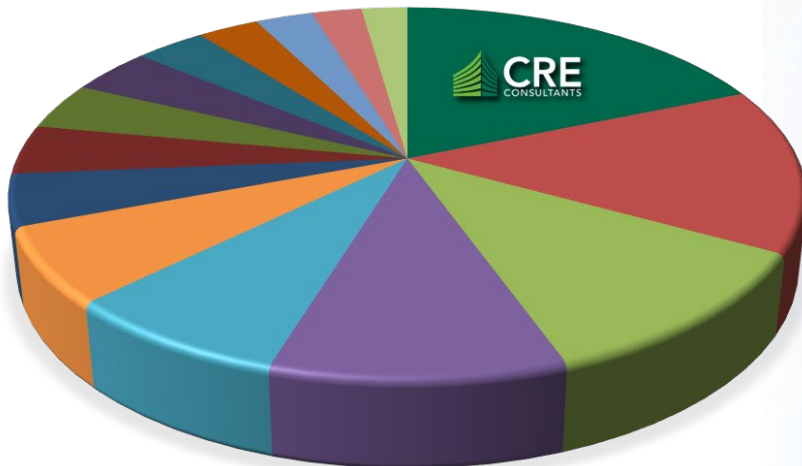


- Lee & Associates, 5.8%
- CRE Consultants, 5.2%
- LandQwest, 4.7%
- IPC, 4.2%
- SVN|Kova, 4.0%
- Trinity Commercial, 3.3%
- Cushman & Wakefield SWFL, 2.8%
- Colliers International, 2.7%
- Land Solutions, 2.3%
- Mayhugh Realty, 2.1%
- CRES of SWFL, 2.0%
- Premier Commercial, 1.6%
- Coldwell Banker Commercial, 1.4%
- RE/MAX Realty Group, 1.4%
- Equity, Inc., 1.0%

- Cushman & Wakefield SWFL, 11.9%
- IPC, 6.7%
- LandQwest, 5.7%
- Land Solutions, 5.0%
- Lee & Associates, 4.9%
- CRE Consultants, 4.6%
- Trinity Commercial Group, 3.5%
- SVN|Kova, 2.5%
- IRC International Realty Corp., 2.5%
- Mayhugh Realty, 2.4%
- Equity, Inc., 1.7%
- Premier Commercial, 1.7%
- Colliers International, 1.6%
- CRES of SWFL, 1.4%
- Coldwell Banker Commercial, 1.3%

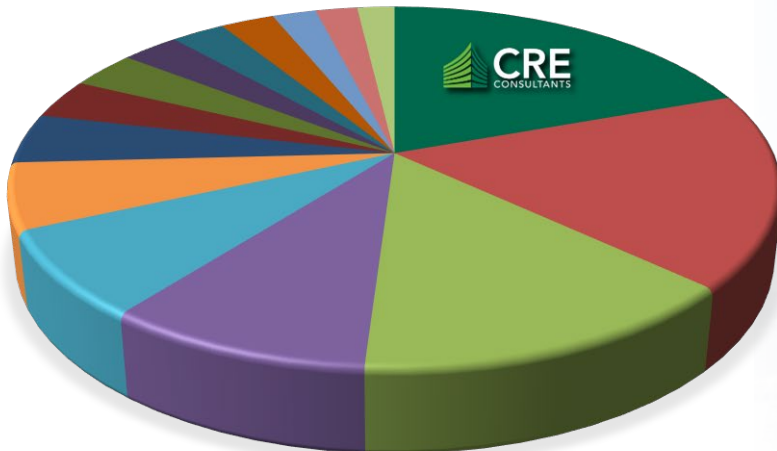
MARKET SHARE SUMMARY SALES

MARKET SHARE | # OF LEASE TRANSACTIONS YEAR-END 2018



- CRE Consultants, 10.7%
- Cushman & Wakefield SWFL, 8.2%
- SVN|Kova, 6.6%
- LandQwest, 5.8%
- Lee & Associates, 4.6%
- IPC, 3.7%
- Sunizo Superior Realty, 2.6%
- Premier Commercial, 2.5%
- Boback Commercial, 2.4%
- CRES of SWFL, 2.3%
- Trinity Commercial Group, 2.0%
- FHR Property Management, 1.7%
- CAM Realty, 1.6%
- Sperry Commercial, 1.4%
- Mayhugh Realty, 1.3%

MARKET SHARE | SF LEASED YEAR-END 2018



- CRE Consultants, 12.4%
- Lee & Associates, 11.1%
- Cushman & Wakefield SWFL, 9.0%
- LandQwest, 6.1%
- SVN|Kova, 4.9%
- IPC, 3.8%
- Premier Commercial, 2.3%
- Boback Commercial Group, 2.1%
- Trinity Commercial Group, 1.8%
- Woodyard & Associates, 1.7%
- Sunizo Superior Realty, 1.7%
- CRES of SWFL, 1.4%
- Colliers International, 1.3%
- Mayhugh Realty, 1.2%
- Sperry Commercial, 1.2%

MARKET SHARE SUMMARY LEASING